

# Berlin - Granada - Paris/Bordeaux

## (German & Spanish Degree)

**Subject to changes**: Please note that the courses at the partner university may be subject to change from one year to the other. Not all majors are always offered at INSEEC.

#### Semester 1: SRH Hochschule Berlin

Course Name
Intercultural management
Risk Management in Value Creation
International Contractual Management
Negotiation and conflict management
Developing managerial skills I: case studies
Operations and project management

#### Semester 2: Universidad de Granada

Course Name
Research Methods in Management
Growth and development economics
Leadership with Emotional Intelligence
Information Systems Management
Game Theory
Technological Innovation Management
Operations Management
Political competition and decision making
Master Thesis

#### **Semester 3: INSEEC Business School Paris**

#### Major: International Business Management, 20 ECTS (Paris & Bordeaux)\*

Course Name		
Global Macro-Economics		
Geopolitics		
International Purchasing and Sourcing		
Global Business Communication		
Intercultural Marketing and consumer Psychology		
International Negotiation		
Capital Markets & International Finance		
Corporate Finance		
Global Legal Environment		
Business Ethics 2		
Multi-cultural Management		
International Human Resources Management		
Organisational Theory		
Skills Management		
Research Methodology		
Applied Seminars		
Strategy 360		
Crisis night		

<sup>\*</sup> Although INSEEC Paris is offering more than this focus, you will only be allowed to choose the above mentioned major due to the course matching in combination with Granada.



### Semester 4: SRH Hochschule Berlin

Course Name	Notes
Master Internship	Six weeks of length.
Master Thesis	